

**MEMORANDUM OF UNDERSTANDING  
BETWEEN  
Mrs Niti Bhardwaj from LEGPRO Consultants Pvt Ltd. DWARKA,  
New Delhi  
AND  
DELHI INSTITUTE OF ADVANCED STUDIES THROUGH ITS  
MANAGEMENT, LOCATED AT PLOT NO 6, SECTOR-25, ROHINI,  
NEW DELHI  
IN CONNECTION WITH THE  
TRAINING OF BBA Batch 2017-2020 STUDENTS**

*Dr. Malati*

**Dr. N. MALATI**  
*Director*  
Delhi Institute of Advanced Studies  
Sector-25, Rohini, Delhi-110 085.

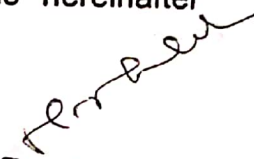
## MEMORANDUM OF UNDERSTANDING

THIS MEMORANDUM OF UNDERSTANDING is made on this 9<sup>th</sup> day of September, 2017 between Mrs Niti Bhardwaj (hereinafter called 'THE FIRST PARTY') and the MANAGEMENT of the DELHI INSTITUTE OF ADVANCED STUDIES (hereinafter called 'THE SECOND PARTY')

WHEREAS it has been the concern of the 'THE FIRST PARTY' that skills imparted by Mrs Niti Bhardwaj must keep pace with the academics demands of the students of second party expanding universe of knowledge to produce class students;

AND WHEREAS in pursuance of the aforementioned objective it is proposed to upgrade through state-of-the-art learning methods, 420 students into Excellence for producing students of good standard by:-

- (a) Introducing new multi-skilling modular courses, improving leadership traits, adopting innovative training technology with close involvement of the DIAS management study centre and other stakeholders; and,
- (b) The First party has prepared a training program more particularly described in the scheduled syllabus in written and which is hereinafter referred to as the "course".
- (c) The first party has requested the second party to grant an authority to use its place of premises for this training program which the second party has agreed to do on the terms and conditions hereinafter recorded and agreed to between the parties.

  
**Dr. N. MALATI**  
Director

Delhi Institute of Advanced Studies  
Sector-25, Rohini, Delhi-110 085.

**NOW IT IS AGREED BETWEEN THE PARTIES AS FOLLOWS:**

1. **The space for Training:** The Second party hereby provides a proper place for the purpose of completing the syllabus in appropriate time as the syllabus is more particularly described in the syllabus on the terms and conditions hereinafter set out.
2. **Cost of Training:** The cost of the purpose of training shall be Rs 1000/- per student registered under BBA course (spread over 3 years) exclusive of all taxes if any. The first party on file the required Income Tax Return and shall provide its PAN to the second party for necessary deductions at source.
3. **Hours of Training:** The proposed number of hours is 36 spread over period of 3 years. However, for the first year of the course the training duration is 14 hours (i.e. 7 sessions of 2 hours each). Please Refer to attached Annexure 1 for details of sessions.
4. **Period limit:** The Period shall not be less than 2 hours in one session.
5. **Payment Schedule:** The payment is to be made by cheque in the name of Mrs Niti Bhardwaj on monthly basis for the sessions conducted in that month.
6. **Faculty for This purpose:** A quality faculty (Team) shall be provided by the first party. Refer to Annexure 3 for details.
7. **'THE SECOND PARTY'** will adequately empower 'the first party' to enable them to discharge their above mentioned roles and responsibilities effectively which will include leadership training of BBA students.
8. **The Utilisation of infrastructure will be as per the details given below:**
  - I. The provided proper infrastructure will be utilized for the purposes of Training to the extent possible by reorientation of the training courses relevant to the selected students;
  - II. The equipment required for basic training areas are expected to be available in the identified area, alternatively, the required area along with equipment and instructor may be transferred to the identified area within the same premises to be arranged by the second party; and,
  - III. The new investment will normally be required for development of infrastructure for the modular courses and wherever necessary for strengthening of infrastructure for the Basic Training shall be borne by the second Party.

*Dr. N. Malati*  
**Dr. N. MALATI**  
Director  
Datta Institute of Management Studies



9. The efficiency of 'the Faculty of the First party' will be measured as a combination of the internal and external efficiency as per the norms and the requirements of the second party.
10. 'THE FIRST PARTY' will provide all necessary support to 'THE SECOND PARTY' for implementation, monitoring of progress and organising periodical meetings with 'THE SECOND PARTY'.
11. THIS MEMORANDUM OF UNDERSTANDING, both parties affirm their commitment to carry out the activities and achieve 'the objectives mutually agreed upon.
12. Any dispute between the parties shall always be resolved by mutual consultation without any resort to arbitration or other form of legal remedy including resort to court of law. Moreover, still if any dispute arises and not resolved between both the parties, the same shall be referred to arbitration of an arbitrator if agreed upon, failing which to two or more arbitrators one to be appointed by each party or by a group of parties to the dispute and the arbitration shall be governed by the Arbitration and Conciliation Act 1996.
13. This Memorandum of Understanding will be effective up to the first batch of BBA students (Batch 2017-2020) for period of one year i.e. Sept 2017 to Aug 2018.

Signed at New Delhi on this the 9<sup>th</sup> day of September, 2017.

**For and on behalf of  
FIRST PARTY**

**For and on behalf of  
SECOND PARTY**

Witnesses

Witnesses

1. PRANAV KHARBANDA
2. TRIPTI MISHRA

1. PRAGYA JAINWAL
2. TRIPTI MISHRA.

*[Signature]*  
Dr. N. MALATI

Director  
Datta Institute of Management & Studies  
Sector-25, Connaught Place, New Delhi-110028.